



MINUTES: Board Meeting – JAN 12 2023

Attendees: Cyrus Malbari, Matthew Piermantier, Kathleen Brenk, Roger White, Trish Lugtud, Jessica Daly, Natalie Torres, Fuzz Hussain, Tamra Moore, Maren, Jeff Cross, Shane Pugh, Tally Venjohn, Sue Abderholden, Donna Dimenna, Angela Goepferd

Guest: Erin Koelsch,

Meeting start: 6:05pm

Discussion Content	Move (M), Second (S)
Quorum, called to order No Objection to minutes – motion to approve with agenda APPROVED	Ryan (M) Fuzz (S)
Board education ERIN Benefits counseling team, Manager: MNsure navigation & delivery <ul style="list-style-type: none"> - MNsure team overview (@HCMC 2x a week) - Ryan White counseling team - Success stories... gender confirmation services, formerly incarcerated, many stories of life transitions - Upcoming project: ongoing MA and renewal work, 12mo cycle - BCBS provides add'l funding to this team so can add headcount if needed - Revenue generating when a person comes onto the plan - 	
IAC update <ul style="list-style-type: none"> - Financials through NOV approval, stabilized through the year. - Last 6 mos – concerned with behavioral clinic, not performing as expected. - Healthy balance sheet as compared to last year - United health grant also driving a healthy balance sheet - Investment account was paid back in full from Spring timeframe transfer of funds <ul style="list-style-type: none"> *Team members met with CLA advisors for strategy (discuss mix, recommendation for changes, etc) *Proposal under review, CLA will join IAC in FEB *Conservative approach to date. - Proposing balanced budget for 2023 <ul style="list-style-type: none"> *great growth since Jeremy came on *diversified *must raise 430k, feel this is conservative amount * Salary increase is budgeted *SEIU must vote on wages *pass-through assistance is a consideration, this area has grown as well ***question regarding increase in admin cost*** 	Financials moved: Motion carries via IAC Budget approved via IAC Ryan (M) CARRIES I nay

<ul style="list-style-type: none"> - Review of 990 <ul style="list-style-type: none"> ● Worked with auditors to correct ● Were unable to accept funds for a brief period ● Outcome of audit error 	
<p>External Affairs - Natasha</p> <ul style="list-style-type: none"> - Promotion from within for new director - Must build donor base - Some data needed because of Audrey exit - May hire a grant writer - Considerations about individual donors, board giving, and events <p>**EAC discussed the “donor” experience as well.</p> <ul style="list-style-type: none"> - Could new hire (Dev Director) meet with board around this issue 	
<p>Governance – Jess</p> <ul style="list-style-type: none"> - Matt as treasurer transitioning to Ryan - Bylaw update including non-disclosure and conflict of interest <p>**Will work with External affairs on board giving, etc.</p>	<p>TREASURER Cyrus (M) Donna (S)</p> <p>BYLAW update MOVED</p>
<p>Chair update – Cyrus</p> <ul style="list-style-type: none"> - Thank you to Matt for his service - Welcome RYAN as new treasurer!! - Jeremy updated us on the upcoming legislative session where we partner with other organizations <ul style="list-style-type: none"> *reductions in HIV research and treatment spending including basic services, RH did not get funding for needle exchange *Conversion therapy hopefully will be outlawed - Union economic packet has been received, along with the non-economic packet received a few months ago. Details will be share with Exec committee. It is a large cost. Will go back and prioritize together. 	
<p>CEO update</p> <ul style="list-style-type: none"> - STRATEGY UPDATE <ul style="list-style-type: none"> *review of strategy document, including themes, data, etc. *focused on intersectionality rather than one whole population *diversify revenue *communicate RH history and purpose *next step is to survey clients *and – further discussion with board and staff - Board, employee survey info available - <hr style="border-top: 1px dashed black;"/> <p>Motion to adjourn</p>	

Meeting adjourned: 8: pm