



# **2011 Annual Report**

## **HIV**

Prevention  
Advocacy  
Awareness  
Services

# Vision, Mission and Guiding Principles

## Mission

The mission of MAP is to lead Minnesota's fight to stop HIV through prevention, advocacy, awareness and services.

## Vision

The Minnesota AIDS Project envisions a world free of AIDS.

## Guiding Principles

We are compassionate toward all people affected by HIV and AIDS, and demonstrate fairness and respect for all individual rights in all that we do.

We believe in the strength of diversity and respect the rights of all individuals to embrace and celebrate their cultures.

We depend upon the professionalism and dedication of staff and volunteers to achieve our mission.

We engage a broad range of individuals and organizations in planning, implementing, and evaluating our services.

We believe optimal outcomes depend upon client responsibility and initiative.

We are fiscally responsible and use our financial resources effectively.

We actively seek ways to continuously improve our services.

We collaborate with others to maximize the effectiveness of limited community resources.

We value learning all we can about HIV and AIDS, and transferring this knowledge to affected communities.



## Greetings,

As the new executive director of the Minnesota AIDS Project, I am thrilled to share with you our 2011 Annual Report. In reading through the report, I would like to highlight the incredible work that our staff and board of directors accomplished to align MAP's programming with the National HIV/AIDS Strategy, our nation's first HIV strategic plan. I believe we are at a critical point in this fight; as a nation we are coming together to systematically eliminate HIV, community by community. Here in Minnesota, we are doing the same. Please join us on this journey to stop HIV.

Since coming to Minnesota and joining the MAP team, I have been impressed with the passion and drive of our staff, the board members and volunteers of this organization. They work together, within a larger community network, toward eliminating the myriad of health disparities that impact the health of the individuals we serve. Together we are fighting to stop HIV in Minnesota.

As we approach our 30th anniversary I see how the Minnesota AIDS Project has evolved to meet the changing needs of people living with HIV. We did this through innovative outreach and prevention programs, advocacy for the rights of all affected by HIV, raising public awareness of the disease, and by providing services that enhance the lives of Minnesotans living with HIV. Read about the changes we have made to our HIV Testing Program as an example. HIV Testing is part of our Risk Reduction programming which incorporates counseling, testing and referral across programs to create an integrated approach that focuses on reaching those at high risk. The changes help those found to be positive to live healthier lives as well as prevent new transmissions. This innovation is making a real impact on the prevention of HIV in Minnesota.

Thank you for your continued support. Whether you donate time or money, it helps us sustain the organizational capacity to provide effective prevention education for those at risk for HIV and services to more than a third of the 7,136 Minnesotans living with HIV.

We can end this epidemic together. Thank you again for your years of support, and I look forward to the day that we can collectively celebrate the end of HIV.

*Best regards,*



Bill Tiedemann  
*Executive Director*



*Photo provided by Bobby Long*

## Dear Friends,

2011 was a year of significant change for the Minnesota AIDS Project. Lorraine Teel, our executive director, retired, leaving an unparalleled legacy of contributions to the HIV/AIDS community over her 21 years. She was the driving force that built the Minnesota AIDS Project into the dynamic and critical organization it is today. As we honored her and her many contributions, we also took time to take a step back, reflect on our history, assess the current state of HIV in our community and prepare for the next phase of our work. We did this with the assistance of our interim executive director, Kathleen Corley, who was instrumental in assessing the current state of MAP and helping us implement a series of organizational changes that better readies MAP for the work that lay ahead.

In the midst of this year of transition, our commitment to our clients and community was unwavering. We saw a 12% decline in new cases of HIV in the state, the lowest number of new cases since 2003. These are numbers to be pleased with for sure, but gay and bisexual men of all races continue to be disproportionately impacted by HIV in Minnesota. The numbers are particularly alarming among young gay and bisexual men (age 24 and under) and African Americans, who make up only 4% of the state's population but represent 22% of new cases. For these reasons we remain steadfast in our commitment to "lead Minnesota's fight to stop HIV through prevention, advocacy, awareness and services."

Our talented and dedicated staff works tirelessly to meet the needs of clients, educate the public, lobby policy makers, raise funds and support newly diagnosed individuals whose lives are forever changed. Their expertise, passion and commitment allow us, as a board, to focus on the big picture, set strategic direction and manage overall organizational health. As a result, the Minnesota AIDS Project is strong, financially sound and fully prepared to take on the challenges ahead.

In January, 2012, we were fortunate to add Bill Tiedemann to our team as executive director. Bill is well positioned to lead the organization at this important moment in the history of the epidemic. First and foremost, Bill knows HIV prevention inside and out. With over 20 years in the field, he brings a wealth of experience and a passion to prevent HIV.

We extend our greatest thank you to you, our generous supporters, who are critical in this fight to prevent HIV in Minnesota. Without you, our work in preventing new HIV infections and keeping people living with HIV healthy would not be possible. We've said it before, but it warrants repeating: this is the community's work, and MAP does this work on behalf of all of us. We are all leaders in this fight to prevent HIV. Thank you for your commitment in the fight.

Sincerely,



Patrick Troska  
Board Chair, 2011



Arleta Little  
Board Chair, current



Photo provided by Bobby Long

# Profile of HIV in Minnesota

## One new HIV infection reported nearly every day in Minnesota

In 2011, 292 new cases of HIV were reported in Minnesota. The 292 new cases represent a 12% decline from 2010 and are the lowest number of new cases seen since 2003.

## Steadily increasing number living with HIV in Minnesota

As of December 31, 2011, 7,136 people are known to be living with HIV in Minnesota. It is not known how many other Minnesotans are living with HIV, but have not yet been tested.

## Disproportionate impact on gay and bisexual men of all races

Gay and bisexual men continue to be disproportionately impacted by HIV in Minnesota. The numbers are particularly alarming among young gay and bisexual men (age 24 and under).

Of the 48 adolescent and young adult males newly infected with HIV in 2011, nearly all of them reported male to male sexual contact or male to male sexual contact along with injecting drug use as risk factors.

Of particular concern is the number of early syphilis cases among males which increased from 106 in 2009 to 246 in 2011. Of these 88% were gay and bisexual men and 57% of these cases are co-infected with HIV.

## HIV heavily concentrated in metro area, particularly in Twin Cities suburbs

In 2011, 35% of newly reported cases of HIV resided in Minneapolis, 15% in Saint Paul, 37% in Twin Cities' suburbs, and 14% in Greater Minnesota.

## Disproportionate impact on communities of color

Overall, only 49% of newly reported cases occurred in Whites, while Whites make up 83% of Minnesota's population.

Disproportionately impacted communities include African Americans, who comprise 22% of new HIV infections in Minnesota and yet represent only 4% of the state's population.

Women make up 25% of new infections, and women of color experience disproportionately higher rates of HIV in Minnesota. Of women overall, African-born women comprised 36% and African American women comprised 28% of new infections.

African-born men saw a 31% increase in HIV cases from 2010 to 2011.

*Data provided by Minnesota Department of Health*



# Testing as Prevention

One of the best ways to control the spread of HIV is to identify people who are infected and get them into care. HIV counseling, testing, and referral (CTR) is a critical part of any successful HIV prevention program.

## HIV Testing Programs

The Minnesota AIDS Project has embraced a new comprehensive strategy that will not only improve the care of people living with HIV, it will also prevent transmission of the disease. The model, commonly referred to as “Test and Treat,” is based on the following:

Identifying people infected with HIV and moving them into effective treatment as soon as possible not only prevents them from getting sick but almost eliminates the risk they'll pass the virus on to others.

In fact, a New England Journal of Medicine study showed that people living with HIV are 96 % less likely to pass the virus on if they faithfully take antiviral medicine.

### Integrated Programs Fostering the Best Prevention and Health Outcomes

At the Minnesota AIDS Project we have incorporated counseling, testing and referral (CTR) across programs to create an integrated approach focused on reaching those at high risk. As a result, in 2011 the Minnesota AIDS Project:

- Expanded on-site testing through our AIDSLine and Risk Reduction programs to target young gay and bisexual men (ages 18-29) with chemical health issues. The program performed 167 HIV tests with three individuals testing positive resulting in a 1.8% positivity rate. All three individuals were referred to and accessed HIV medical care.
- Provided HIV counseling sessions for 263 individuals and tested 100% of them through the HIV testing and counseling outreach program of PrideAlive, which targets gay and bisexual men at locations throughout the Twin Cities.
- Conducted HIV rapid testing and counseling sessions for 59 individuals in substance abuse treatment, methadone maintenance, and street outreach sessions.
- Offered HIV rapid testing and counseling sessions for 59 individuals in substance abuse treatment, methadone maintenance, and street outreach sessions.
- Began the planning process to implement the Centers for Disease Control's social network testing (SNT) strategy. SNT trains community recruiters to bring high risk individuals to MAP for testing. In other states this strategy has improved reactivity rates from a typical 1% of those tested to 6% for some programs.

## National HIV/AIDS Strategy Vision

The United States will become a place where new **HIV infections are rare** and when they do occur, every person regardless of age, gender, race/ethnicity, sexual orientation, gender identity or socio-economic circumstance, will have **unfettered access** to high quality, life-extending care, **free from stigma and discrimination**.

 NATIONAL HIV/AIDS STRATEGY VISION  
Learn more at [www.AIDS.gov](http://www.AIDS.gov)

## What Does TEST and TREAT Mean?

### **The Test and Treat approach is based on two theories:**

1. Early diagnosis and treatment will decrease the risk of HIV and non-HIV-related health problems in People Living with HIV/AIDS (PLWHA).
2. Reduction of viral load to undetectable levels will dramatically reduce the current transmission rate of HIV.

### **Test and Treat therefore has two goals:**

1. Improve the health outcomes in people who do not yet know their status.
2. Reduce HIV transmission, because PLWHA who are receiving treatment are far less likely to transmit infection to others.

### **To achieve those goals, the Test and Treat framework includes multiple systems of care:**

- Testing and identification of people living with HIV as soon as possible.
- Linkage of people testing positive for HIV to HIV care—that is, ensure transition from test site to care setting using evidence-based linkage models
- Patient education to encourage self-management and facilitate retention in care, adherence to treatment, and prevention of sexually transmitted infections.
- Supportive services for promotion of sexual health maintenance.

# 2011 Friends of MAP

## Envisioning a world without AIDS

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Chuck Crymble

**David C.**

Bruce Hooker

**David Harrison**

Carol Manchester

**David Johnson**

Keith Hardy

**David Kato**

Joe Juvland

**David Kisielewski**

Martin Bouma

**David M. Mold**

Matthew Schiller

**David McMullen**

Anita Smithson

**David Morgan**

Robert Pioli

**David Viste**

Sue Hammons

**David W. Lund**

Kathleen Grythe

Lynn Jensen

Diane Cook

Paula Graf

Kathleen Adams

Mary Schroedl

**Dean Hardy**

Jason Mooney

**Debra Adkins**

Linda Butler

**Dennis Caruth**

Patrick Galvin

**Dennis Komac**

Phil Duran

**Deryl Gilbert**

Gerald Woldt

**Dominick Luccarelli**

Dolores Luccarelli

**Don Arrigoni**

Ann Arrigoni

**Don Hoberg**

Julie Nye

**Don Sharp**

Melanie Hiltunen

**Donald Hultgren**

Larry and Cindy Rice

**Donald Joslyn**

Joslyn O'Calla

**Donnie Arrigoni**

Holly Arrigoni

**Dorinda Bennett**

George Richards

Joyce Richards

Donna Johnson

**Dorothy Hannon**

Andrea Brosch

**Duchess Buffy Mike,****I Miss You So Much**

Brandon Arrowood

**Dursley McLinden**

Patrick Bailey

**Eddie McCoy**

Roger Sima

**Gary Rockler**

Monica Little

Norton and Bert Rockler

**Gary Wolfe**

Douglas and Susan Williams

**Gary Wright**

Andrew Wright

Jayne Wright

**Grandpa H. Campbell**

Rufus and Carolyn Campbell

**Greg Chevalier**

Anonymous

**Gregory Reindal**

David Ponto

**Efrain Arango**

Maria Olson

**Elizabeth Taylor Hilton Wilding****Todd Fisher Burton W. Fortensky**

Scott LeFevre

**Eric Bock**

Alecia Gottlob

**Evelyn Marie S. Meek**

Rena Searl

**Frank Lamendola**

Terry McEowen

**Freddie Mercury**

Jessica Simmer

Sharon Stevens

**Friends and Family That We Miss**

Paul Bennett

**Fritzpatrick Strom**

Kerstin Strom

**H. Mark and Marjorie Salzman**

Cheryl Weise

**Harley Wells**

Jeanne Badman and James Wells

Michael Libenson

**Henry Perez**

Gil Hernandez

**In Memory of****Cheryl Smoot's Father**

Ruth Luehr and Mark Fausner

**J.R. Cumberland**

Shelly Bartlett

Cindy Odeen

Andy Mason

**Jake Payne**

Duane Hodges

**James Geiwitz**

John Geiwitz

Destiny Schaefer

**James J. Golden**  
Dinyar Mehta  
**James Johnson**  
Scott Szarkowicz  
**James Pachel**  
Sheryl Pachel  
**James Johnson**  
Janet R. Johnson  
**James Wilson**  
Veronica Wilson  
**Jeff Cavanaugh**  
Dennis Rioux and Stacey Oto  
**Jeff Hyde**  
Rexanne Spicer  
**Jeff Williams**  
Katherine Beckmann  
**Jeffrey Leudtke**  
Duane Atter  
**Jeffrey Schweich**  
Jonathan Hanft  
**Jim Geiwitz**  
Bob and Doreen Geiwitz  
Cynthia Geiwitz  
**Jim Harper**  
Warren Ortland  
**Jim Harvey**  
Michele Sciacchitano  
Linda and Charles Tope  
Steve Tifft  
Harriet Gerber  
Patricia Alcock  
Stephen Burt  
**Jim Krumrei**  
Paul and Dorothy Krumrei  
**Jim McKenna**  
Libby and Fred McGraw  
**Jim Paluszak**  
Dana Bacon  
**Jimmey Smith**  
Harold Spencer  
**Jimmy Delanoy**  
Jeff Stachura  
**Jimmy Vosika**  
Kevin and Jennifer Kelley  
**Joe Kozlovsky**  
Robert Levine  
**John and David, Friends**  
Marylee Hendricks  
**John Boyer**  
Thomas and Barbara Datwyler  
**John Cunrod**  
Jeffrey Larson  
**John Damos**  
Jim Herr  
**John Greavu**  
Christopher Greavu  
David Greavu  
Mandy and Jeff Thalhuber

**John Klein**  
Claire Klein  
**John Lattin**  
Daniel Eitingon  
**John Pearson**  
Connie Martin  
Mark Theisen  
**John Schultz**  
Barbara and Robert Woodruff  
**John Severns**  
Jeanne Mudroch  
**John Tally**  
John Owen  
**Jon Bergland**  
Mary Bergland  
**Jonathan Severns**  
Ruth Theile  
**Josh Theiss**  
Benjamin Applebaum

**Ken Buckley**  
Joshua Kaplan  
**Kendon Huppert**  
Sara McKnight  
**Kent Bulloch**  
Claude Kerno  
**Kent Ostrowski**  
Chris Levy  
**Kevin Ford**  
Paul Chlebeck  
**Kevin Wright**  
Anita Root  
Daniel Streed  
**Kirk Boyum**  
Amanda Nelson  
**Lachlan Noren**  
Patricia Enderson  
**Larry Elmer**  
John and Cari Wolfe

**Lucas Ernst**  
George Ferguson  
**Lupe**  
Dr. W Keith Henry and Ms. Carol Nelson  
**Luverne Sellman**  
David Sellman  
**Lynn Moe**  
Robin Fischer  
**Margaret Olstad**  
Loni Olstad  
**Mark Cumberland**  
Kathy Golbuff  
Joe Gregore  
Jan Seal Smith  
Jennifer Taylor  
Lori Rase  
**Mark Ellingboe**  
Donna Hanbery and Jeff Albrecht  
**Mark Lebowitz**  
Jennifer Leigh Warren  
**Mark Long**  
Kate McCarthy  
**Mark Mcginis**  
Gail Corse  
**Mark Mueller**  
Susan Mueller  
Lisa and Troy Tillman  
**Mark Peterson**  
Lisa Sonenstahl  
Tiffany Klenken  
Carrie Koeneke  
Hollye Hale  
**Marvn Ripp**  
Sena Ripp  
**Michael**  
Tiffanea and Jeff Mulder  
**Michael Ashburn**  
Larry and Joan and Joan Ashburn  
**Michael Biers**  
Todd Nivala  
Kathleen Johnson  
**Michael Branscum**  
Kent Campbell  
**Michael Dean**  
Alexa and James Dean  
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**Michael E. Grimes**  
Joel Bergstrom  
**Michael Millett**  
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**Michael Robinson**  
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**Michael Wilson**  
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Aaron Stevenson  
**Michelle Magee**  
Theresa Magee

**Mickey Flannagan**  
Marcia and Bruce Carlson  
**Mike Burby**  
Mark Dietz  
**Mike Dolan**  
Kathy and Marty Caron  
**Mike Doman**  
Jim Heynen  
**Mike Sample**  
**My Best Friend Tom**  
Rachel Larson  
**Myles Hernandez**  
Elizabeth Karges  
**Neil Sandstad**  
Jane Lien  
Nancy Cosgriff  
Christie and Douglas Sandstad  
Tundra Sandstad  
**Nicholas Tilsen**  
Hannah Tilsen  
**Nick Tilsen**  
Valerie King-Johnson  
**Our Brother Jeff**  
Diana and Danial Berberich  
**Patrick F.**  
Sharon Donnelly  
**Patrick Hanson**  
Shirley Scott  
**Patrick Lippert**  
Rob Stock  
**Paul Johnson**  
Susan Foote  
Lois and Charles Durenberger  
**Paul Christenson**  
Malini Srivastava  
Stephanie Olin  
Kris and Bill McCarthy  
Margret and David Anderson  
Jodi Engelberg  
**Paul Rice**  
Jana Llynn  
**Paul Watkins**  
**Paul Yovetich**  
Tim Tormoen  
**Pedro Zamora**  
Stacy Little  
**Peter Hamilton**  
Eric Brown  
**Philip Benson**  
Karen Feit  
**Pleun Baartman**  
Jennifer Krall  
**R. J. Burritt**  
Kathleen Lydy  
**Randi Cohen**  
Deborah Balzer



**Joyce Culver**  
Metropolitan Area Agency on Aging  
**Joyce Martin**  
Stefni Bell  
**Julian Marcano**  
Denise Donatien-Coder  
**Julie Cary**  
Matt Cary  
**Karol Jensen**  
Chris Jensen  
**Kathleen Larson**  
Claire Todd  
**Kathryn Jensen**  
**Kebin Nephew**  
Jason Vig  
**Kelly Swenning**  
Deborah Lanners

**Larry Mathias**  
Daniel Hirschey  
**Larry Tanner**  
Heather Vietz  
**Leach**  
Marley Leach  
**Lee Scott**  
Richard Andersen  
**Leo/Matt Murphy**  
Matthew Marakovitz  
**Les Wahl**  
Becky Fleming  
**Lewis Humphreys**  
Michael Clements  
**Lloyd Behler**  
Trish Grafstrom and Louis Lutz  
**Loren Erickson**  
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**Richard Davenport**  
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**Rick Lind and M. Bacca**  
Cathy Strobel and Andrea Ayres  
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David Moen  
**Rick Whisenhut**  
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**Robert Heinz**  
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Dominic and Barbara Zweber  
**Roberto Gutierrez**  
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Sandra Knutson  
**Roger Mollett**  
Greg Murphy  
**Roger Smith**  
Gregory Smith  
**Ron Duda**  
Doug Olson  
**Ron Plowman**  
Melissa Donovan  
**Ron Schmidt**  
Tanya Boyer  
Justin Schmidt  
Teri Thompson  
**Ronald Caringi**  
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**Ronald Casselman**  
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**Sam Hernandez**  
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**Scott Butts**  
Richard Bilger  
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Carolyn Helmke  
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Sue Filbin  
Patricia Harper  
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Sarah Hanuske  
Jean Cleland  
Stuart Cleland  
Beverly and James Harper  
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Donald and Mabel Jackson  
James and Liese Munter  
Monte Norgaard  
Southdale Anesthesiologists, LLC  
Brian Thyr  
**Scott Lichty**  
Naomi Jackson  
**Scott Lofgren**  
Linda Ruetz  
**Sean Halpin**  
Amy Hurwitz  
**Sky Bixby**  
Vicky Wagner  
**Stan Delzell**  
Clare Zaiman-Keen  
**Stanley Vaneekhoven**  
David Cabaza  
**Stanley Rutkowski**  
Kevin Rutkowski  
**Steve Bedworth**  
Patricia Latch  
**Steven Perry**  
Suzanne Perry  
**Steven W. Anderson**  
Donald L. Wilson  
**Stevie O'Neil**  
Cindy Kaiser

**Taylor**  
Debra deNoyelles  
**Team TweetD**  
William Primrose  
**Terri Torgerson**  
Jakob Campbell  
**Terry Jacobson**  
Rick Scott  
**Terry McKane**  
Patricia McKane  
**Thomas Bachman**  
Michael Treat  
**Thomas Linder**  
Jeanne and David Cornish  
**Thomas Pistulka**  
Heather Jowers  
**Tim Patton**  
Charmagne Campbell-Patton  
**Tim Richmond**  
Sarah Greff  
**Tim Wilman**  
Lisa Heller  
**Todd Balow**  
Lynn Robinson  
**Todd Crawford**  
Mark Olson  
Trudy and Kurt Koroschetz  
**Todd Balow**  
Jerry and Michelle Jawish  
**Tom Altemeirer**  
Michael Robins  
**Tom Berg**  
Lori Berg  
The Saint Paul Foundation  
**Tom Flynn**  
Will Lyne  
**Tom Kedrowski**  
Barbara Gasterland  
**Tom Proehl**  
Alexandra and Jarda Cervenka  
**Tony Lemoncello**  
Jay Miller and Brad Wagner

## Your support of the Minnesota AIDS Project is vital and can happen in many ways:

**Friends of MAP** provide an excellent opportunity to support the agency's important mission at any time.

**Leadership Giving**, through annual gifts of \$1,000 or more, provide valuable unrestricted support allowing MAP to respond to new education and advocacy opportunities, reaching farther and more effectively into the Minnesota communities fighting HIV.

Make a gift through your **Workplace Giving Program**. Designate a specific charity to receive a portion or all of the annual contribution you make through Community Health Charities Minnesota payroll deduction. MAP is a proud member of Community Health Charities Minnesota. [www.healthcharitiesmn.org](http://www.healthcharitiesmn.org)

**Monthly Giving** enables you to segment your annual gift into monthly payments, which you can change or cancel at any time.

**Workplace Giving and Employer Matches** provide an increasingly important source of support. Many businesses offer employees the option of giving to MAP through payroll deduction and support their employees' community involvement by matching gifts of time or money. Ask your employer about a matching program.

**Planned Giving** provides MAP supporters an opportunity to make a testamentary bequest. Contact **MAP's development office** for information.

**Memorials and Tributes** are an excellent way to remember a person for whom you cared, or to honor someone's work or commemorate a special life event.

You can also consider online giving at any time at [www.mnaidsproject.org](http://www.mnaidsproject.org).



## 2011 Board of Directors

- Danielle Anderson
- Eric Anderson
- Pete Bissonette
- Mike Cassidy
- Peter Farstad
- Gene Frampton
- Steve Kampa
- Dr. Alan Lifson
- Arleta Little
- Melissa Palank
- Brad Palecek
- Caroline Palmer
- Eric Peterson
- Rick Stafford
- Karen Starr
- Jennifer Thompson
- Patrick Troska
- Dan Wolter

## MAP Staff Leadership Team

- Bill Tiedemann  
*Executive Director*
- Dale Johnson  
*Director of Operations*
- Colleen Bjerke  
*Director of Programs*
- Faith McGown  
*Director of Development*

### Thank You Volunteers!

Our dedicated volunteers give of their time and energy both behind the scenes and in the public eye to help the Minnesota AIDS Project achieve its mission to stop HIV through prevention, advocacy, awareness and services. From preventing new infections by assembling and distributing countless safer sex kits to raising awareness by telling their personal stories, our volunteers make tremendous contributions to the fight against HIV in Minnesota. To all of our wonderful volunteers, we say thank you for your unwavering support, for your incredible dedication to serving your community, and for inspiring us all to continue working toward a healthier Minnesota.



Minnesota AIDS Project volunteers contributed nearly 10,000 hours of service, valued by the Independent Sector, a national leadership network for nonprofits, at over \$200,000 in savings for the organization.

**MINNESOTA AIDS PROJECT**  
**2011 Financial Statements**  
For the year ended December 31, 2011

Nearly 10,000 individuals, businesses, foundations, and civic and religious organizations provide annual support for the Minnesota AIDS Project. Government contracts and grants provided MAP with 81% of its annual revenue in 2011.

MAP maximizes its services to individuals and the community by keeping its administrative costs at a minimum.

For every dollar received, 82% supports direct services. MAP has been awarded the Charities Review Council "Meets Standards Seal" indicating that it meets all 16 Accountability Standards.



**STATEMENT OF ACTIVITIES**

**REVENUE**

Government	3,644,423
Contributions	782,398
Other	81,413
<b>Total Income</b>	<b>4,508,234</b>

**EXPENSES**

Emergency financial and housing assistance	959,279
Client Services	1,349,438
Communications	106,039
Education and Prevention	1,251,817
Public Policy	147,873
<b>Total Support Services</b>	<b>3,814,446</b>

Management and Operations	496,567
Fundraising	328,927
<b>Total Support Services</b>	<b>825,494</b>

<b>Total Expenses and Losses</b>	<b>4,639,940</b>
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<b>Change in Net Assets</b>	<b>(131,706)</b>
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**STATEMENT OF FINANCIAL POSITION**

**ASSETS**

Current Assets	832,871
Net Capital Assets	1,735,089
Other Assets	56,966
<b>Total Assets</b>	<b>2,624,926</b>

**LIABILITIES and NET ASSETS**

**Liabilities**

Current Liabilities	209,161
Long-Term Liabilities	898,492
<b>Total Liabilities</b>	<b>1,107,653</b>

**Net Assets**

Unrestricted	
Temporarily Restricted	111,000
<b>Total Net Assets</b>	<b>1,517,273</b>

<b>TOTAL LIABILITIES and NET ASSETS</b>	<b>2,624,926</b>
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